



COMPANY PROFILE

# Where Global Ambition Meets Strategic Access

Strategic Advisory · Business Development · Gulf Region

3

GCC Markets

5

Global Partners

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Key Sectors

### **ABOUT AXIS COMMERCIAL SERVICE**

AXIS Commercial Service is a strategic advisory and business development firm specializing in cross-border expansion between Europe and the Gulf region. With an established presence across Saudi Arabia, Qatar, and Kuwait, and strong alliances in Germany and Turkey, we provide our partners with a rare combination of market intelligence, institutional access, and execution capability.

We do not operate as traditional consultants. We act as strategic partners — embedding ourselves in your expansion journey from market entry through to full operational deployment. Our model is built on long-term relationships, results-oriented execution, and privileged access to senior decision makers across the Gulf Cooperation Council.

*"We do not operate as traditional consultants. We act as strategic partners."*

### **OUR PRESENCE**

#### ■ **GCC Offices**

Saudi Arabia · Qatar · Kuwait

#### ■ **Strategic Allies**

Germany · Turkey

#### ■ **Institutional Access**

Government · Regulatory Bodies

#### ■ **Track Record**

Proven execution since founding

## WHAT WE DO

From market entry to full operational deployment, AXIS guides every stage of your Gulf expansion with precision, expertise, and unparalleled access.

01

### Strategic Market Entry

Designing and executing tailored entry strategies for GCC markets — from feasibility analysis and competitive landscape mapping to regulatory compliance and launch execution.

02

### Partnership Development

Facilitating high-level alliances between global enterprises and regional stakeholders, including joint ventures, distribution agreements, and institutional co-operation frameworks.

03

### Government & Institutional Access

Navigating complex regulatory landscapes and enabling direct engagement with key government authorities, ministries, and semi-government entities across the GCC.

04

### Financial & Operational Advisory

Structuring scalable, sustainable business models for long-term success — covering corporate structuring, financial planning, and operational framework design.

05

### Logistics & Execution Support

Ensuring seamless implementation from concept to reality, including supply chain optimization, local partner coordination, and on-the-ground project management.

## KEY SECTORS

### Energy & Sustainability

Waste-to-energy systems and advanced battery materials driving the clean energy transition across the Gulf region.

### Construction & Infrastructure

Large-scale developments shaping the built environments of tomorrow across the GCC, aligned with Vision 2030 mega-projects.

### Healthcare & Technology

Advanced medical systems and digital health solutions transforming patient care and hospital infrastructure in the region.

### Industrial Solutions

Specialized firefighting, safety systems, and industrial equipment for critical infrastructure and industrial facilities.

## OUR STRATEGIC ADVANTAGE

### *Beyond Advisory. Into Execution.*

- ◆ Privileged access to senior decision makers across the GCC.
- ◆ Cross-regional influence across GCC, Germany, and Turkey.
- ◆ Deep sector expertise in energy, construction, healthcare, and industrial solutions.
- ◆ Execution capability that extends well beyond traditional advisory.
- ◆ Focus on long-term, sustainable partnerships that create lasting value.

## STRATEGIC PARTNER

### Mubdun

Saudi Arabia · Strategic Partner

Mubdun specializes in providing co-working spaces and shared offices for entrepreneurs, as well as incubation services for growing and pioneering companies — creating success stories for Saudi businesses of the future.

Sector: Co-working & Incubation

Focus: Saudi Entrepreneurship

Market: Kingdom of Saudi Arabia

## GET IN TOUCH

Whether expanding into the Gulf or seeking global partnerships, AXIS provides the strategic access and execution capability you need to succeed.

### WEBSITE

[www.axissaudi.com](http://www.axissaudi.com)

### EMAIL

[info@axissaudi.com](mailto:info@axissaudi.com)

### PRESENCE

Saudi Arabia · Qatar · Kuwait

### ALLIANCES

Germany · Turkey

## WHY PARTNER WITH AXIS

### Embedded Expertise

On-the-ground knowledge no remote firm can replicate.

### Trusted Access

Years-long relationships with top-level GCC decision makers.

### Results-Driven Model

We operate as partners — our success is tied to yours.

**Strategic Access. Lasting Impact.**